



Uncover Hidden Incentives For Your Business

We do the work. You get the credit.

Since 1996, RetroTax[®] has been helping businesses of all sizes locate and administer incentives worth millions of dollars based on employee demographics and business location. You may qualify if you pay federal/state income taxes, employ a W2 workforce, or experience employee turnover. You can trust our RetroTax team to find the tax credits you deserve. Locating and administering tax credits and incentives is all we do.

Available Tax Credits



Work Opportunity Tax Credit (WOTC)

Federally funded credit for hiring individuals with barriers to employment. Receive up to \$9,600 per eligible new hire.



Federal Empowerment Zone Wage Credit

Federally funded to revitalize economies of select distressed communities. Receive up to \$3,000 per eligible employee per year.



Industry Related Tax Credits

Credits for job creation based on industry and employer type.

Screening Methods

Screen new hires for tax credits in a variety of ways:



Paper



Online



Integrated



Mobile App

Why RetroTax

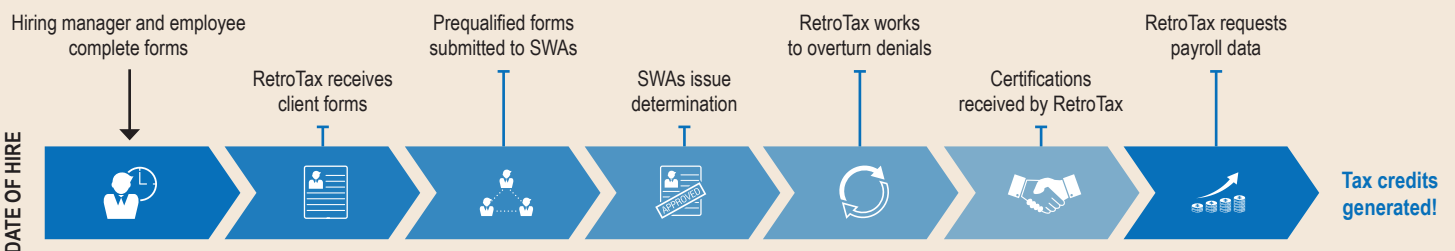
- **We Know the Ropes**
Administering tax incentives is all we do
- **We Make it Simple**
Integrated software makes screening process seamless
- **National Coverage**
Strategic locations across the US to serve you
- **No Up-front or Out-of-pocket Costs**
No fees if no credits found
- **You Get More**
We locate the maximum tax benefit
- **You're Covered**
We provide audit support documentation and ongoing reporting

Benefits of Tax Credits

- Turn a cost center into profit maximizer
- Help defray the costs of new employees
- Improve cash flow for a better bottom line

We are with you every step of the way.

RetroTax makes the process seamless, automatically pulling employee data from the onboarding process.



Work Opportunity Tax Credit

Program Overview

The **Work Opportunity Tax Credit (WOTC)** is a program that provides up to \$9,600 in federal income tax credits to employers to incentivize the hiring of individuals from targeted demographic groups. These groups include those that have traditionally faced barriers to gaining or sustaining employment or have other special employment needs.

The tax credit is wage based, and is calculated on wages paid in the first year of employment to qualified employees who have worked a minimum of 120 hours. The credit has a maximum value of between \$2,400 and \$9,600 per eligible new hire, depending upon the employee's Target Group.

Credits generated through the WOTC program reduce federal income tax liability. For shareholders in a pass-through entity, including S Corps and LLCs, the credits flow through to their personal tax liability. Credits can be carried forward up to 20 years. [\[IRS 5884\]](#)

RetroTax Role

RetroTax[®] can take the administrative burden off employers, while maximizing the certifications and supplying all the necessary calculations and support documentation to generate the credits.

RetroTax[®] Procedures

1. Evaluates your new hire processes to determine whether traditional paper, web-based, or integrated screening would best fit your company.
2. Supplies all necessary paperwork to be included in your new hire packets. Web screening clients are provided all user information to access the site.
3. Educates hiring managers regarding screening procedures via our WOTC Onboarding Webinar.
4. Establishes goals to meet client's needs, and audits and monitors program progress.
5. Works with State WOTC Coordinators to streamline processes and obtain certifications for any qualified employees.
6. Calculates tax credits and provides support documentation and appropriate tax forms to be included with your filings.
7. RetroTax will research your other facilities to determine if you are eligible to qualify for any other state and federal tax programs.

Your Role

Our client's responsibility is to ensure that all new employees are screened for the WOTC program in a timely manner, either through the use of our paper or electronic questionnaire.

RetroTax Fees

Our fee is contingent upon the total credits we obtain for you. If there are no credits, there is no fee.